

MD ANALYSIS

CA 3 June Analysis

GAT Constitutional Area 3 Leader: Open

July 2022 to June 2023 (12 months) Results

CA 3	2018-2019	2019-2020	2020-2021	2021-2022	2022-2023
New Clubs	187	141	298	135	128
Charter Members	5257	3198	7636	4110	3974
New Members	10651	6993	12594	8381	9950
Drops	19539	14175	18810	13185	20173
Net Growth	-2383	-2866	3123	876	-4747

June (Only Results)

CA 3	Jun-20	Jun-21	Jun-22	Jun-23
New Clubs	50	52	48	39
Charter Members	895	1142	1381	1194
New Members	1316	1794	2781	2298
Drops	2741	3647	2478	4707
Net Growth	-383	-441	1941	-873

Statement for 4th Quarter Results(previous 3 years)

CA 3	2019-2020 4th Qtr	2020-2021 4th Qtr	2021-2022 4th Qtr
New Clubs	75	87	74
Charter Members	1346	1997	2125
New Members	2250	3170	4337
Drops	4148	5776	4000
Net Growth	-287	39	2886

MD Wise Analysis

MD	GMT Area	CA 3	2018-2019	2019-2020	2020-2021	2021-2022	2022-2023
NA	Undistricted	New Clubs	1	0	12	0	0
		Charter Members	23	0	336	0	0
		New Members	16	15	60	21	37
		Drops	37	102	48	30	21
		Net Growth	5	-85	405	-7	16
R	Dominican Republic	New Clubs	8	0	0	0	0
		Charter Members	237	0	0	0	0
		New Members	253	0	0	0	0
		Drops	540	0	0	0	0
		Net Growth	-21	0	0	0	0
B	Mexico	New Clubs	29	44	45	0	0
		Charter Members	750	683	897	0	0
		New Members	1310	1099	1167	0	0
		Drops	2997	2291	2976	0	0
		Net Growth	-768	-291	-643	0	0
D	Various	New Clubs	24	0	0	0	11
		Charter Members	639	0	0	0	338
		New Members	837	0	0	0	1037
		Drops	1467	0	0	0	1814
		Net Growth	103	0	0	0	-271
63	Various	New Clubs	2	0	0	0	0
		Charter Members	46	0	0	0	0
		New Members	57	0	0	0	0
		Drops	78	0	0	0	0
		Net Growth	28	0	0	0	0
P	Haiti	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	48
		New Members	0	0	0	0	13
		Drops	0	0	0	0	319
		Net Growth	0	0	0	0	-251
Total		New Clubs	64	44	57	0	11
		Charter Members	1695	683	1233	0	386
		New Members	2473	1114	1227	21	1087
		Drops	5119	2393	3024	30	2154
		Net Growth	-653	-376	-238	-7	-506

June (Only) Results

MD	GMT Area	CA 3	Jun-20	Jun-21	Jun-22	Jun-23
NA	Undistricted	New Clubs	0	1	0	0
		Charter Members	0	27	0	0
		New Members	0	9	10	0
		Drops	11	11	12	13
		Net Growth	-9	25	-2	-13
B	Mexico	New Clubs	10	7	0	0
		Charter Members	97	129	0	0
		New Members	180	169	0	0
		Drops	430	479	0	0
		Net Growth	-141	-112	0	0
D	Various	New Clubs	0	0	0	1
		Charter Members	0	0	0	38
		New Members	0	0	0	231
		Drops	0	0	0	485
		Net Growth	0	0	0	-192
P	Haiti	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	0	0
		Drops	0	0	0	34
		Net Growth	0	0	0	-34
Total		New Clubs	10	8	0	1
		Charter Members	97	156	0	38
		New Members	180	178	10	231
		Drops	441	490	12	532
		Net Growth	-150	-87	-2	-239

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2019-2020 4th Qtr	2020-2021 4th Qtr	2021-2022 4th Qtr
NA	Undistricted	New Clubs	0	1	0
		Charter Members	0	27	0
		New Members	0	12	19
		Drops	12	15	12
		Net Growth	-10	24	7
B	Mexico	New Clubs	25	14	0
		Charter Members	281	255	0
		New Members	228	257	0
		Drops	619	662	0
		Net Growth	-73	-14	0
Total		New Clubs	25	15	0
		Charter Members	281	282	0
		New Members	228	269	19
		Drops	631	677	12
		Net Growth	-83	10	7

MD Wise Analysis

MD	GMT Area	CA 3	2018-2019	2019-2020	2020-2021	2021-2022	2022-2023
R	Dominican Republic	New Clubs	0	13	28	22	10
		Charter Members	0	278	532	622	327
		New Members	0	253	494	696	310
		Drops	0	569	844	737	893
		Net Growth	0	35	247	623	-205
F	Colombia	New Clubs	4	0	0	0	0
		Charter Members	106	0	0	0	0
		New Members	263	0	0	0	0
		Drops	960	0	0	0	0
		Net Growth	-502	0	0	0	0
G	Ecuador	New Clubs	11	0	0	0	0
		Charter Members	323	0	0	0	0
		New Members	329	0	0	0	0
		Drops	606	0	0	0	0
		Net Growth	81	0	0	0	0
D	Various	New Clubs	0	17	36	0	0
		Charter Members	0	585	1150	0	0
		New Members	0	797	1657	0	0
		Drops	0	1302	1680	0	0
		Net Growth	0	165	1264	0	0
E	Peru Venezuela	New Clubs	15	20	27	28	25
		Charter Members	413	463	679	715	730
		New Members	701	707	786	606	801
		Drops	704	477	520	1089	1390
		Net Growth	437	734	997	258	188
Total		New Clubs	30	50	91	50	35
		Charter Members	842	1326	2361	1337	1057
		New Members	1293	1757	2937	1302	1111
		Drops	2270	2348	3044	1826	2283
		Net Growth	16	934	2508	881	-17

June (Only) Results

MD	GMT Area	CA 3	Jun-20	Jun-21	Jun-22	Jun-23
R	Dominican Republic	New Clubs	9	3	6	3
		Charter Members	113	43	145	103
		New Members	44	73	187	69
		Drops	100	204	105	170
		Net Growth	63	-87	236	33
D	Various	New Clubs	3	6	0	0
		Charter Members	103	172	0	0
		New Members	162	284	0	0
		Drops	295	393	0	0
		Net Growth	-15	91	0	0
E	Peru Venezuela	New Clubs	11	8	8	7
		Charter Members	229	195	228	219
		New Members	99	110	79	103
		Drops	119	132	311	205
		Net Growth	212	193	1	137
Total		New Clubs	23	17	14	10
		Charter Members	445	410	373	322
		New Members	305	467	266	172
		Drops	514	729	416	375
		Net Growth	260	197	237	170

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2019-2020 4th Qtr	2020-2021 4th Qtr	2021-2022 4th Qtr
R	Dominican Republic	New Clubs	11	6	8
		Charter Members	178	94	221
		New Members	96	130	323
		Drops	154	263	161
		Net Growth	138	-35	406
D	Various	New Clubs	4	9	0
		Charter Members	145	255	0
		New Members	214	475	0
		Drops	429	670	0
		Net Growth	-47	119	0
E	Peru Venezuela	New Clubs	12	13	14
		Charter Members	252	326	369
		New Members	193	231	231
		Drops	156	163	523
		Net Growth	295	415	84
Total		New Clubs	27	28	22
		Charter Members	575	675	590
		New Members	503	836	554
		Drops	739	1096	684
		Net Growth	386	499	490

MD Wise Analysis

MD	GMT Area	CA 3	2018-2019	2019-2020	2020-2021	2021-2022	2022-2023
B	Mexico	New Clubs	0	0	0	0	15
		Charter Members	0	0	0	0	458
		New Members	0	0	0	0	860
		Drops	0	0	0	0	2268
		Net Growth	0	0	0	0	-782
F	Colombia	New Clubs	0	0	13	5	1
		Charter Members	0	3	321	234	32
		New Members	0	158	479	623	304
		Drops	0	634	698	761	850
		Net Growth	0	-424	206	282	-488
G	Ecuador	New Clubs	0	0	13	9	5
		Charter Members	0	20	447	241	132
		New Members	0	215	367	465	238
		Drops	0	652	601	717	689
		Net Growth	0	-351	293	128	-268
T	Chile	New Clubs	0	0	7	0	0
		Charter Members	0	0	162	0	0
		New Members	0	0	579	0	0
		Drops	0	0	386	0	0
		Net Growth	0	0	429	0	0
LA	Brazil	New Clubs	15	0	0	0	0
		Charter Members	502	0	0	0	0
		New Members	917	0	0	0	0
		Drops	1565	0	0	0	0
		Net Growth	62	0	0	0	0
LB	Brazil	New Clubs	4	0	0	0	0
		Charter Members	106	0	0	0	0
		New Members	678	0	0	0	0
		Drops	977	0	0	0	0
		Net Growth	-126	0	0	0	0
Total		New Clubs	19	0	33	14	21
		Charter Members	608	23	930	475	622
		New Members	1595	373	1425	1088	1402
		Drops	2542	1286	1685	1478	3807
		Net Growth	-64	-775	928	410	-1538

June (Only) Results

MD	GMT Area	CA 3	Jun-20	Jun-21	Jun-22	Jun-23
B	Mexico	New Clubs	0	0	0	5
		Charter Members	0	0	0	128
		New Members	0	0	0	160
		Drops	0	0	0	602
		Net Growth	0	0	0	-285
F	Colombia	New Clubs	0	1	3	0
		Charter Members	0	43	108	2
		New Members	17	62	306	114
		Drops	204	168	171	363
		Net Growth	-179	-60	268	-247
G	Ecuador	New Clubs	0	2	4	1
		Charter Members	0	43	97	24
		New Members	12	33	225	43
		Drops	183	110	126	196
		Net Growth	-166	0	213	-124
T	Chile	New Clubs	0	0	0	0
		Charter Members	0	5	0	0
		New Members	0	96	0	0
		Drops	0	59	0	0
		Net Growth	0	44	0	0
Total		New Clubs	0	3	7	6
		Charter Members	0	91	205	154
		New Members	29	191	531	317
		Drops	387	337	297	1161
		Net Growth	-345	-16	481	-656

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2019-2020 4th Qtr	2020-2021 4th Qtr	2021-2022 4th Qtr
F	Colombia	New Clubs	0	3	4
		Charter Members	1	87	133
		New Members	27	118	371
		Drops	263	249	227
		Net Growth	-226	-41	308
G	Ecuador	New Clubs	0	3	6
		Charter Members	1	97	144
		New Members	29	101	269
		Drops	264	198	182
		Net Growth	-229	54	264
T	Chile	New Clubs	0	2	0
		Charter Members	0	46	0
		New Members	0	171	0
		Drops	0	84	0
		Net Growth	0	157	0
Total		New Clubs	0	8	10
		Charter Members	2	230	277
		New Members	56	390	640
		Drops	527	531	409
		Net Growth	-455	170	572

MD Wise Analysis

MD	GMT Area	CA 3	2018-2019	2019-2020	2020-2021	2021-2022	2022-2023
H	Peru	New Clubs	0	0	23	26	13
		Charter Members	0	0	643	732	435
		New Members	0	0	1328	1253	984
		Drops	0	0	1626	1728	1796
		Net Growth	0	0	510	426	-242
O	Argentina	New Clubs	0	2	9	3	0
		Charter Members	0	49	252	91	3
		New Members	0	282	784	465	269
		Drops	0	1101	916	943	596
		Net Growth	0	-716	152	-299	-286
T	Chile	New Clubs	0	0	0	0	8
		Charter Members	0	0	0	0	201
		New Members	0	0	0	0	402
		Drops	0	0	0	0	663
		Net Growth	0	0	0	0	-31
LC	Brazil	New Clubs	8	0	0	0	0
		Charter Members	221	0	0	0	0
		New Members	1223	0	0	0	0
		Drops	2398	0	0	0	0
		Net Growth	-804	0	0	0	0
LD	Brazil	New Clubs	7	0	0	0	0
		Charter Members	206	0	0	0	0
		New Members	1620	0	0	0	0
		Drops	2099	0	0	0	0
		Net Growth	-174	0	0	0	0
Total		New Clubs	15	2	32	29	21
		Charter Members	427	49	895	823	639
		New Members	2843	282	2112	1718	1655
		Drops	4497	1101	2542	2671	3055
		Net Growth	-978	-716	662	127	-559

June (Only) Results

MD	GMT Area	CA 3	Jun-20	Jun-21	Jun-22	Jun-23
H	Peru	New Clubs	0	2	11	5
		Charter Members	0	52	258	168
		New Members	0	134	425	257
		Drops	0	449	436	516
		Net Growth	0	-238	288	-61
O	Argentina	New Clubs	1	2	0	0
		Charter Members	26	49	0	0
		New Members	30	83	173	49
		Drops	108	161	124	110
		Net Growth	-49	-29	55	-58
T	Chile	New Clubs	0	0	0	2
		Charter Members	0	0	0	50
		New Members	0	0	0	109
		Drops	0	0	0	152
		Net Growth	0	0	0	11
Total		New Clubs	1	4	11	7
		Charter Members	26	101	258	218
		New Members	30	217	598	415
		Drops	108	610	560	778
		Net Growth	-49	-267	343	-108

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2019-2020 4th Qtr	2020-2021 4th Qtr	2021-2022 4th Qtr
H	Peru	New Clubs	0	2	15
		Charter Members	0	53	364
		New Members	0	223	567
		Drops	0	604	612
		Net Growth	0	-288	381
O	Argentina	New Clubs	1	3	0
		Charter Members	26	71	1
		New Members	63	149	273
		Drops	248	272	210
		Net Growth	-153	-48	73
Total		New Clubs	1	5	15
		Charter Members	26	124	365
		New Members	63	372	840
		Drops	248	876	822
		Net Growth	-153	-336	454

MD Wise Analysis

MD	GMT Area	CA 3	2018-2019	2019-2020	2020-2021	2022-2023
J	Uruguay	New Clubs	0	5	5	5
		Charter Members	0	97	112	124
		New Members	0	235	317	254
		Drops	0	414	420	556
		Net Growth	0	-41	48	-148
H	Peru	New Clubs	20	0	0	0
		Charter Members	545	0	0	0
		New Members	777	0	0	0
		Drops	1770	0	0	0
		Net Growth	-335	0	0	0
S	Bolivia	New Clubs	11	10	16	6
		Charter Members	413	197	407	186
		New Members	261	98	461	285
		Drops	542	646	782	630
		Net Growth	172	-303	154	-119
M	Paraguay	New Clubs	14	10	26	3
		Charter Members	369	241	535	140
		New Members	340	347	508	156
		Drops	643	655	801	1319
		Net Growth	102	-27	300	-929
Total		New Clubs	45	25	47	14
		Charter Members	1327	535	1054	450
		New Members	1378	680	1286	695
		Drops	2955	1715	2003	2505
		Net Growth	-61	-371	502	-1196

June (Only) Results

MD	GMT Area	CA 3	Jun-20	Jun-21	Jun-23
J	Uruguay	New Clubs	1	1	3
		Charter Members	18	16	65
		New Members	80	37	73
		Drops	73	81	112
		Net Growth	40	-19	31
S	Bolivia	New Clubs	5	1	1
		Charter Members	73	31	32
		New Members	24	29	101
		Drops	245	210	155
		Net Growth	-144	-141	-19
M	Paraguay	New Clubs	3	8	0
		Charter Members	41	75	63
		New Members	42	40	18
		Drops	119	242	406
		Net Growth	-33	-127	-291
Total		New Clubs	9	10	4
		Charter Members	132	122	160
		New Members	146	106	192
		Drops	437	533	673
		Net Growth	-137	-287	-279

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2019-2020 4th Qtr	2020-2021 4th Qtr
J	Uruguay	New Clubs	4	3
		Charter Members	64	73
		New Members	119	81
		Drops	115	172
		Net Growth	85	-1
S	Bolivia	New Clubs	6	2
		Charter Members	110	58
		New Members	32	69
		Drops	284	292
		Net Growth	-137	-126
M	Paraguay	New Clubs	4	10
		Charter Members	63	105
		New Members	127	71
		Drops	146	278
		Net Growth	48	-101
Total		New Clubs	14	15
		Charter Members	237	236
		New Members	278	221
		Drops	545	742
		Net Growth	-4	-228

MD Wise Analysis

MD	GMT Area	CA 3	2018-2019	2019-2020	2020-2021	2021-2022	2022-2023
J	Uruguay	New Clubs	7	0	0	0	0
		Charter Members	186	0	0	0	0
		New Members	328	0	0	0	0
		Drops	413	0	0	0	0
		Net Growth	121	0	0	0	0
O	Argentina	New Clubs	3	0	0	0	0
		Charter Members	83	0	0	0	0
		New Members	467	0	0	0	0
		Drops	1339	0	0	0	0
		Net Growth	-751	0	0	0	0
T	Chile	New Clubs	4	0	0	0	0
		Charter Members	89	0	0	0	0
		New Members	274	0	0	0	0
		Drops	404	0	0	0	0
		Net Growth	-13	0	0	0	0
LA	Brazil	New Clubs	0	2	9	5	9
		Charter Members	0	95	280	231	241
		New Members	0	513	904	755	635
		Drops	0	1342	1465	1671	1250
		Net Growth	0	-629	-203	-414	-256
Total		New Clubs	14	2	9	5	9
		Charter Members	358	95	280	231	241
		New Members	1069	513	904	755	635
		Drops	2156	1342	1465	1671	1250
		Net Growth	-643	-629	-203	-414	-256

June (Only) Results

MD	GMT Area	CA 3	Jun-20	Jun-21	Jun-22	Jun-23
LA	Brazil	New Clubs	1	2	3	6
		Charter Members	34	42	75	135
		New Members	109	156	260	100
		Drops	253	205	308	252
		Net Growth	-88	-2	71	2
Total		New Clubs	1	2	3	6
		Charter Members	34	42	75	135
		New Members	109	156	260	100
		Drops	253	205	308	252
		Net Growth	-88	-2	71	2

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2019-2020 4th Qtr	2020-2021 4th Qtr	2021-2022 4th Qtr
LA	Brazil	New Clubs	1	2	5
		Charter Members	34	60	149
		New Members	170	245	393
		Drops	368	390	455
		Net Growth	-128	-60	162
Total		New Clubs	1	2	5
		Charter Members	34	60	149
		New Members	170	245	393
		Drops	368	390	455
		Net Growth	-128	-60	162

MD Wise Analysis

MD	GMT Area	CA 3	2019-2020	2020-2021	2021-2022	2022-2023
LC	Brazil	New Clubs	7	13	5	5
		Charter Members	204	402	163	168
		New Members	866	1116	1220	1177
		Drops	1820	2057	2058	1749
		Net Growth	-604	-376	-474	-159
Total		New Clubs	7	13	5	5
		Charter Members	204	402	163	168
		New Members	866	1116	1220	1177
		Drops	1820	2057	2058	1749
		Net Growth	-604	-376	-474	-159

June (Only) Results

MD	GMT Area	CA 3	Jun-20	Jun-21	Jun-22	Jun-23
LC	Brazil	New Clubs	2	4	0	2
		Charter Members	57	104	6	70
		New Members	155	150	329	280
		Drops	272	334	370	368
		Net Growth	-42	-39	9	82
Total		New Clubs	2	4	0	2
		Charter Members	57	104	6	70
		New Members	155	150	329	280
		Drops	272	334	370	368
		Net Growth	-42	-39	9	82

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2019-2020 4th Qtr	2020-2021 4th Qtr	2021-2022 4th Qtr
LC	Brazil	New Clubs	2	4	2
		Charter Members	62	122	60
		New Members	256	238	568
		Drops	494	631	623
		Net Growth	-138	-181	65
Total		New Clubs	2	4	2
		Charter Members	62	122	60
		New Members	256	238	568
		Drops	494	631	623
		Net Growth	-138	-181	65

MD Wise Analysis

MD	GMT Area	CA 3	2019-2020	2020-2021	2021-2022	2022-2023
LD	Brazil	New Clubs	11	11	15	4
		Charter Members	281	330	531	156
		New Members	1379	997	1593	1596
		Drops	2123	2057	2517	2057
		Net Growth	-318	-567	-92	-169
Total		New Clubs	11	11	15	4
		Charter Members	281	330	531	156
		New Members	1379	997	1593	1596
		Drops	2123	2057	2517	2057
		Net Growth	-318	-567	-92	-169

June (Only) Results

MD	GMT Area	CA 3	Jun-20	Jun-21	Jun-22	Jun-23
LD	Brazil	New Clubs	4	3	7	2
		Charter Members	104	91	237	67
		New Members	358	224	542	462
		Drops	319	287	372	325
		Net Growth	174	42	439	226
Total		New Clubs	4	3	7	2
		Charter Members	104	91	237	67
		New Members	358	224	542	462
		Drops	319	287	372	325
		Net Growth	174	42	439	226

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2019-2020 4th Qtr	2020-2021 4th Qtr	2021-2022 4th Qtr
LD	Brazil	New Clubs	5	9	8
		Charter Members	127	238	285
		New Members	683	411	955
		Drops	581	587	700
		Net Growth	287	129	607
Total		New Clubs	5	9	8
		Charter Members	127	238	285
		New Members	683	411	955
		Drops	581	587	700
		Net Growth	287	129	607

MD Wise Analysis

MD	GMT Area	CA 3	2019-2020	2020-2021	2021-2022	2022-2023
63	Various	New Clubs	0	0	1	1
		Charter Members	2	1	22	26
		New Members	29	63	45	60
		Drops	47	66	62	58
		Net Growth	-11	1	14	33
Total		New Clubs	0	0	1	1
		Charter Members	2	1	22	26
		New Members	29	63	45	60
		Drops	47	66	62	58
		Net Growth	-11	1	14	33

June (Only) Results

MD	GMT Area	CA 3	Jun-20	Jun-21	Jun-22	Jun-23
63	Various	New Clubs	0	0	0	0
		Charter Members	0	1	2	0
		New Members	4	10	18	9
		Drops	10	16	23	19
		Net Growth	-6	-4	5	-9
Total		New Clubs	0	0	0	0
		Charter Members	0	1	2	0
		New Members	4	10	18	9
		Drops	10	16	23	19
		Net Growth	-6	-4	5	-9

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2019-2020 4th Qtr	2020-2021 4th Qtr	2021-2022 4th Qtr
63	Various	New Clubs	0	0	1
		Charter Members	2	1	22
		New Members	13	35	28
		Drops	15	29	35
		Net Growth	1	8	23
Total		New Clubs	0	0	1
		Charter Members	2	1	22
		New Members	13	35	28
		Drops	15	29	35
		Net Growth	1	8	23

MD Wise Analysis

MD	GMT Area	CA 3	2020-2021	2021-2022	2022-2023
LB	Brazil	New Clubs	5	16	7
		Charter Members	150	528	229
		New Members	527	639	532
		Drops	867	872	1255
		Net Growth	-94	431	-380
Total		New Clubs	5	16	7
		Charter Members	150	528	229
		New Members	527	639	532
		Drops	867	872	1255
		Net Growth	-94	431	-380

June (Only) Results

MD	GMT Area	CA 3	Jun-21	Jun-22	Jun-23
LB	Brazil	New Clubs	1	6	1
		Charter Members	24	225	30
		New Members	95	227	120
		Drops	106	120	224
		Net Growth	22	358	-62
Total		New Clubs	1	6	1
		Charter Members	24	225	30
		New Members	95	227	120
		Drops	106	120	224
		Net Growth	22	358	-62

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2020-2021 4th Qtr	2021-2022 4th Qtr
LB	Brazil	New Clubs	1	11
		Charter Members	29	377
		New Members	153	340
		Drops	217	260
		Net Growth	28	506
Total		New Clubs	1	11
		Charter Members	29	377
		New Members	153	340
		Drops	217	260
		Net Growth	28	506

